

PRABHAT SINGH

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SUMMARY

Senior Associate Consultant with over 2 years experience in Business Intelligence and Data Analysis. Proven record of managing teams and ability to learn new technologies quickly.

WORK EXPERIENCE

Infosys Ltd.

(Jun'12 - Present)

Current Position: Senior Associate Consultant

- **Team/Project Management:**
 - Currently leading a team of 6 members to scope, design and develop a \$10 million custom reporting solution for Global Service Logistics of one of the world's biggest ATM manufacturers.
 - Led a team of 3 analysts to create rules and chart out steps to automate the data extraction and analysis process of troubleshooting vehicle problems for a Fortune 10 client.
- **Critical Deliverables & Responsibilities:**
 - Designed and developed dashboard based intelligence and reports, using Oracle Business Intelligence Applications (OBIA) and Informatica, for a top US ATM manufacturer and one of its banking partners for its Finance, Procurement and Supply Chain Management related requirements.
 - Created KPI reports for calculating contract pricing between the client and its customers.
 - Formulated best practice rules to be followed across all tracks for BI Apps customization leading to fast track development.
- **Client Management:**
 - Presented warehouse models and BI dashboards to the client team.
 - Represented the project team at the client's office for requirement gathering and project initiation.
 - Prepared comprehensive documents capturing design details and customization processes to facilitate knowledge transfer and post-delivery operations and maintenance.
 - Received appreciation from client executives for exceptional performance under severe resource and time constraints.
- **Analytical Skills:**
 - Analyzed website and feedback data, using SAS, to gauge customer sentiments and formulated marketing strategies to increase customer loyalty for a top 5 automobile manufacturer.
 - Analyzed client accounts, followed initiatives taken by / issues faced by businesses to tap prospects for new projects. Helped in bringing additional projects worth \$2 million from existing clients.
- **Leadership Initiatives:**
 - Designed and delivered training sessions to peer groups, on the topic of, Industrial Manufacturing and the role Business Intelligence can play in improving and assisting Manufacturing Execution Systems.
 - Training and mentoring 6 associates with added responsibility for managing their career growth and role transition.

ACADEMIC PROFILE

Year	Degree/Certificate	Institute/School, City	CGPA/%
2012	PGDM	K J Somaiya Institute of Management Studies & Research, Mumbai	66%
2009	B.Tech, Civil Engineering	Indian Institute of Technology Kanpur, Kanpur	6.2/10
2004	Class XII : CBSE Board	St. Anne's School, Jodhpur	81.4%
2002	Class X : CBSE Board	St. Anne's School, Jodhpur	87%

KEY SKILLS

- OBIEE / OBIA
- Informatica
- SQL, PL/SQL
- QlikView
- BI Publisher
- SAS
- MS Access
- Excel VBA

POSITIONS OF RESPONSIBILITY

- **Headed** the design team of the advertising campaign of an Infosys product at Oracle Open World conference, 2013.
- **Organiser** of "Super Selector" competition on SIMSR campus during Champions League T20, 2010.
- **Assistant Coordinator** of control desk in Techkriti, 2007 (Technical Festival of IITK).
- **Member of Organizing team** of CIV-ERE, 2006 (Paper presentation competition of Civil Engineering Dept.).

EXTRA CURRICULAR ACTIVITIES

- **Produced (Mixed and Mastered)** an audio album for a local band "Ziyarat".
- **Produced (Directed and Edited)** short films, documentaries and advertisements for various competitions.